

About zPoint Products

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1. About the Company

zPoint Products is a division of Techsol, a North American (NAFTA) corporation specializing in **low-cost embedded technology design and board fabrication**. We offer a variety of products and programs that will **save you money installing Building Automation Systems** using our **proven ZigBee-powered platform to mitigate risks**. In addition, our solutions provide both **energy cost savings** and **increased comfort and convenience** for your customers.

1.1. zPoint Products' Company Goals

zPoint Products is here for our employees and our customers.

We work closely with each customer to help them get their newest product to market in a timely and cost-effective fashion.

Some of the team members have worked together since the 1980's.

Others are more recent additions to the team, but just as loyal.

This dedicated crew consistently does whatever it takes to solve customer problems and add value where our customers need it.

The company continues to develop the technologies that our customers ask for.

For this reason, we tend to accumulate extremely loyal customers too!

The company goals are to create value for our customers, and thrive in niche areas that "the big companies" aren't interested in.

The company will grow to a "comfortable size" of a few dozen staff. We need to maintain the flexibility and ambience of a small company to react to market needs. But with efficient operations, and a balance of in-house and contracted functions, there is no reason why sales cannot grow to 9-figures.

We work in partnership with our customers, and we will prosper together!

1.2. zPoint Products' Environmental Statement

The entire company operates in an "environmentally-friendly" fashion.

- We try to minimize the use of paper, relying on electronic documents as much as possible.
- We design products with an aim to minimize materials usage and to use materials that are recyclable (or recycled).
- Our shipping department re-uses boxes and packing materials.
- Each week we deliver a load of recyclable paper, glass, metal, cardboard, plastic and juice containers to the municipality's recycling facility.

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[Click here to contact zPoint Products for more information about the company.](#)

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