

zPoint Products Sales

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1. Information about zPoint Products

zPoint Products is a division of Techsol, a North American (NAFTA) corporation specializing in **low-cost embedded technology design and board fabrication**. We offer a variety of products and programs that will **save you money installing Building Automation Systems** using our **proven ZigBee-powered platform to mitigate risks**. In addition, our solutions provide both **energy cost savings** and **increased comfort and convenience** for your customers.

2. Payment Information for zPoint Products Purchases

zPoint Products sells a variety of products, mostly to OEMs.

There are many ways to purchase products. Development kits and such are typically purchased using Pay-Pal for payments. If you are an educational institution, or your company's sales are measured in the billions of dollars (like half our customer) then we'll probably work from a purchase order. We usually operate on a Purchase Order (PO) and Invoice scheme. If you're just starting out (like the other half of our customers) then we'll start with pre-payments, but transition to credit.

The rules are not set in stone.

We'll work with you to cut a deal that works for everyone.

3. Pricing Information for zPoints and Accessories

Note:

Our PRICES ARE ONLINE. [Click HERE for pricing!](#)

4. Sales News

[Click here for more news on sales.](#)

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